



Senior Analyst Posting

Cappello Capital Corp.

Our firm is focused on providing M&A advisory services and private placements of equity and debt to public and private companies located in the U.S. and internationally. We do not provide trading, brokerage or research services, as we are solely focused on executing fundamental, negotiated transactions that generally involve a single buyer/investor or a very small group of buyers/investors. We build long term relationships with our clients, take an equity position in most cases, and often execute multiple transactions for a given client over the course of several years. Our business and pipeline are very healthy. We are currently engaged in multiple cross-border assignments and have closed a number of high profile and very profitable deals over the last year. For examples of recent deals, please review the case studies for Cumming LLC, Flexirent, Intelligent Energy, Latrobe Steel and Staffworks, Inc. in the Experience section of our website (<http://www.cappellocorp.com/index.php?pageID=experience.php>). We have multiple live deals in progress and are considering a number of promising opportunities in the pipeline.

In addition to a small team environment and Class A offices on the beach, we offer a compensation package that is competitive with the Street and better than most regionals or boutiques. To our knowledge, we are the only investment bank that distributes equity in our deals down to the analyst level and also offers co-investment opportunities to our junior professionals. We appreciate work/life balance and we don't push our junior professionals to consistently work weekends or late nights unless a time critical transaction makes this necessary. The majority of our business is referral-based, so most of our time is spent evaluating opportunities and executing, rather than pitching. Please also note that two of the five deals listed above were international deals; our international reach is unique among smaller firms and provides the opportunity for our junior professionals to gain valuable cross-border experience early in their careers. We promote from within and seek to retain our junior professionals, but for candidates who may wish to consider moving to the buy-side later in their careers, we offer an excellent platform for developing relationships with a broad range of private equity funds, as they are buyers in many of our transactions.

Candidate Profile

The ideal candidate will have one or more years of experience from a major investment bank or PE fund and will have some M&A transaction experience. We are open to considering outstanding candidates from major regional investment banks and the transaction services groups of top accounting and consulting firms, as long as they have had direct transaction experience on assignments with major PE funds or IBs. Successful

candidates must be comfortable interfacing directly with clients at the most senior levels. Our current team of junior professionals is comprised of two VPs and two Associates. Everyone on the team has prior investment banking experience from major investment banks (Alex Brown & Sons, Bank of America Securities, CIBC, Deutsche Bank, Goldman Sachs, Lehman Brothers, Merrill Lynch, Paine Webber, UBS, etc.).

This position starts immediately.

Contact

If you meet all of the above criteria, please e-mail a resume with cover letter and detailed transaction list to resumes@cappellocorp.com.

Include "Senior Analyst" in the Subject line of the e-mail. If your experience varies significantly from the requirements described above, please do not submit an application.

Apply only by email; no phone calls, please.